

March 1, 2018

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all premium blowing wool insulation products effective with shipments on and after April 1, 2018.

**Blowing Wool**

InsulSafe® SP Premium Blowing Wool	10%
OPTIMA® Blowing Insulation	10%
TrueComfort	10%

We anticipate continued increase in demand for product and carrier availability continues to remain constrained. In order to ensure minimal service interruptions during this period, we recommend that you place orders with firm specifications by close of business Friday, March 16, 2018. All orders shipped on or before March 31, 2018 will receive current pricing. Please contact your local CertainTeed Territory Manager should you have any additional questions.

Thank you for your continued support.

Sincerely,

*BILL DOWNS*

Bill Downs

Vice President, Residential & Commercial Sales  
Insulation Group

